

Message Text

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PAGE 01 STATE 016740

62

ORIGIN NEA-10

INFO OCT-01 ISO-00 /011 R

DRAFTED BY: NEA/ARP:JPLYLE:BH

APPROVED BY: NEA/ARP:FMDICKMAN

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R 230133Z JAN 76

FM SECSTATE WASHDC

TO AMEMBASSY ABU DHABI

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STADIS////////////////////////////////////

C O R R E C T E D C O P Y (FOR CLASSIFICATION)

E.O. 11652: N/A

TAGS: BTIO, TC

SUBJECT: INTEREST IN CONSULTANCY FOR UAE

REF: (A) ABU DHABI 2517; (B) ABU DHABI A-24 DTD AUGUST 31,
1975

1. WASHINGTON OFFICE OF SKIDMORE OWINGS, AND MERRILL (SOM),
MAJOR REGIONAL PLANNING AND ARCHITECTURAL CONSULTANT FIRM,
HAS EXPRESSED INTEREST IN CONSULTANCY BUSINESS IN THE
UAE. IN ADDITION TO GENERAL PRE-QUALIFICATION FOR CONSUL-
TANCY WORK IN ACCORDANCE WITH INSTRUCTIONS CONTAINED
REFAIR (B), FIRM DESIRES TO EXPLORE SPECIFIC OPPORTUNITY
OF CONSULTANCY IN TOWN PLANNING DETAILED IN REFTEL (A).

2. EMBASSY REQUESTED TO DETERMINE WHETHER DUE DATE FOR
PRE-QUALIFICATION IN TOWN PLANNING CONSULTANCY DETAILED IN
REFAIR (B) CAN BE EXTENDED TO ALLOW SKIDMORE OWINGS AND
MERRILL TO PRE-QUALIFY. FURTHER REQUEST EMBASSY'S BEST
JUDGMENT AS TO WHETHER A VISIT FROM REPRESENTATIVES OF SOM
TO DETERMINE DETAILS ON DUBAI TOWN PLANNING CONSULTANCY
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WOULD BE PRODUCTIVE. REPLY NEEDED BY OPENING BUSINESS

JANUARY 26. ROBINSON

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Message Attributes

Automatic Decaptioning: Z
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 23 JAN 1976
Decaption Date: 28 MAY 2004
Decaption Note: 25 YEAR REVIEW
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: GolinoFR
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976STATE016740
Document Source: CORE
Document Unique ID: 00
Drafter: NEA/ARP:JPLYLE:BH
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760025-0776
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19760127/aaaaaxli.tel
Line Count: 62
Locator: TEXT ON-LINE, ON MICROFILM
Office: ORIGIN NEA
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: STADIS
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: STADIS
Reference: 76 ABU DHABI 2517, 76 ABU DHABI A-24
Review Action: RELEASED, APPROVED
Review Authority: GolinoFR
Review Comment: n/a
Review Content Flags:
Review Date: 28 JUL 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <28 JUL 2004 by ullricre>; APPROVED <24 AUG 2004 by GolinoFR>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: INTEREST IN CONSULTANCY FOR UAE
TAGS: BTIO, TC
To: ABU DHABI
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006